



Jeff O'Neill VP of Sales

## Technolink of the Rockies Protects Customers with the Best First Line of Defense Against Cyber Attacks

Leading MTSP Implements Multi-Factor Authentication, which 72% of Organizations Lack

ENGLEWOOD, CO – April 28, 2025 - Technolink of the Rockies, a leading managed technology services provider (MTSP), is reinforcing the critical importance of Multi-Factor Authentication (MFA) to protect organizations from cyberthreats, employee error and network vulnerabilities. MFA is still the single most cost-effective solution to reduce network risk. In fact, according to a 2023 Microsoft study, 99.9% of compromised Office 365 accounts lacked MFA, whereas only 0.1% of the companies with MFAenabled were negatively affected by a breach. The exponential returns for minimal security effort highlights MFA as an obvious cybersecurity solution for organizations. Technolink of the Rockies is protecting businesses, institutions and non-profits alike by implementing this incredibly simple extra security step that can make a real impact.

MFA requires users to verify their identity with a second factor like a code sent to their phone, a fingerprint scan, or a face ID before logging in. This extra step makes it exponentially harder for hackers to break into accounts, even if they have a stolen password. Despite its effectiveness, most organizations still don't require it. Why?

- **Resistance to Change** Organizations worry about adding an extra step to logins, fearing employee complaints.
- Misplaced Confidence Many assume their passwords are already strong enough, despite the rise of sophisticated phishing attacks and credential leaks.
- **IT Providers Not Pushing It** Most IT providers hesitate to enforce MFA.

"If you knew that putting a lock on your front door would prevent 99.99% of break-ins, would you voluntarily leave it unlocked? How often do you wear a seatbelt even though it's only 45-60% effective?," said Jeff O'Neill, VP of Sales at Technolink of the Rockies. "The same logic applies to MFA. Yet, many businesses still don't enforce it, leaving their networks wide open to attacks. Even though people don't like added steps, this offers such a strong benefit to your organization that we believe your IT provider or IT staff are morally obligated to demand you enable 2-Step Verification. If you don't have MFA, you should reassess what caliber of IT support you actually have safeguarding your business."

While some users find traditional MFA methods slightly inconvenient, the technology is evolving to become even simpler. In the next several years, the user experience (UX) will improve through features like; biometric authentication – face scans and fingerprints replacing text message codes, touchscreen-based approvals – instead of typing a code, users will tap a button on their device, or password less logins. All of these will make it even simpler to prevent cyber-attacks.

"The good news is that MFA will only get easier and more seamless in the future," added O'Neill. "But until then, businesses still need to take action, now."

## ABOUT TECHNOLINK OF THE ROCKIES

Founded in 1983, Technolink of the Rockies is able to fulfill all of its customers' technology needs. The company is the premier resource for business phone systems (VoIP and Session Initiation Protocol (SIP) provisioning), Managed IT Services, Network Security, Video Conferencing and Disaster Recovery. Technolink of the Rockies has built a team of professional voice and data specialists whose goals are maximum customer satisfaction through total customer service. The company designs, implements and monitors end-to-end solutions.

Technolink of the Rockies delivers the future by linking business technologies today! For more information, please call 303-790-8700 or visit us at www.asktechnolink.com.