



Jeff O'Neill VP of Business Development

<u>Teleco of the Rockies Offers On-Demand Communications Technology</u> <u>Training to Their Customers</u>

Small to Mid-Sized Companies to Enhance Technical Knowledge at No Cost by Receiving Convergence Technologies Training and Certification

ENGLEWOOD, CO — March 31, 2010 — Teleco of the Rockies, an industry leader in unified communications, announced today that the company is offering advanced on-demand communications technology training to their customers. The region's small to mid-sized companies are now able to easily enhance their technical knowledge at zero cost by receiving Convergence Technologies Training (CTT) and Certification. Through the company's membership in Technology Assurance Group (TAG), an international organization of unified communications providers representing \$400 million in combined sales, and their strategic partnership with TechnologyUS, Teleco of the Rockies has created an avenue to enhance the skills sets of the businesses they serve, while further differentiating their value proposition from their competition.

"In our endless effort to provide solutions and services that drive customer profitability and productivity, we launched a program to help our customers stay at the forefront of communications technology," commented Jeff O'Neill, VP of Business Development of Teleco of the Rockies. "CTT is a phenomenal program that delivers the latest

information. It gives us another opportunity to share our expertise, enables our customers to enhance their understanding of our solutions, and illustrates our commitment to customer satisfaction. We believe the more knowledge someone possesses the more successful their company will become."

CTT provides students with a solid understanding of voice, video and data technologies, while focusing on the day to day knowledge of convergence technologies. Designed to dispel the mystery of VoIP and advanced applications, the training materials are written and delivered in step-by-step layman terms.

CTT is an extensive program with 13 modules comprised of 30 sessions that can be spread over a period of several weeks. The courseware builds upon each segment allowing for manageable scheduling in accordance with daily responsibilities. Taught by industry experts and experienced certified instructors, CTT courses are online via pre-recorded virtual classrooms and students connect via audio and web media streaming. Upon completion students receive a Convergence Technologies Training Certification.

"We're very excited about offering CTT to our valuable customers," added Mr. O'Neill. "In conjunction with TechnologyUS (www.technologyUS.com), Teleco of the Rockies has the ability of

providing our customers with a \$1,195 training program at no cost. One of our philosophies since the inception of the company was to offer as much technical knowledge as possible to our customers and this is just another example of us living up to it."

ABOUT TELECO OF THE ROCKIES

Teleco of the Rockies is the nation's most customer-oriented business telephone and data communications company. The company's goal is maximum customer satisfaction through total customer service. Teleco of the Rockies provides its customers with a variety of telecommunications solutions including VoIP, traditional PBX, and pre-owned equipment, which are serviced by Factory Certified technicians. Customers are thoroughly trained in every component of their system by a highly experienced customer service team.

Founded in 1983, Teleco of the Rockies has offices in Denver and Fort Collins. The company maintains a national footprint through its national services network supporting businesses throughout the United States. For more information on Teleco of the Rockies, call 303-790-8700 or visit www.telecorockies.com.