



Jeff O'Neill  
VP of Sales

## **TELECO OF THE ROCKIES HELPS SMALL TO MID-SIZED BUSINESSES WITH 2012 EXPANSION**

*By Jeff O'Neill, Teleco of the Rockies*

ENGLEWOOD, CO — February 22, 2012 — Teleco of the Rockies, the region's leading technology provider, is helping small to medium-sized businesses (SMBs) reposition their communications infrastructure to increase their profitability during an office expansion or relocation. In 2012 many companies have paused to reflect and reevaluate their business from all angles. Convergence has led many business owners to rely heavily on highly qualified technology providers to ensure a smooth transition of phone systems, data networks and other technologies during a strategic relocation. Teleco of the Rockies is well positioned to actively support the complex needs of its customers during this type of transition.

With an abundance of technology providers in the marketplace, a business owner's first challenge is to select the right technology provider. There are companies that are strong in either voice or data, but most lack both skill sets. However, Teleco of the Rockies is unique in that it has expertise in both voice and data communications which enables them to provide benefits that far exceed those of their competition. Teleco of the Rockies is a true Managed Service Providers

(MSPs), with certified voice and data experts who have years of experience in the industry.

Teleco of the Rockies differentiates itself by providing high-level consultation to ensure that pre-installation, installation, and post-installation all runs smoothly. "As a company, we take a global approach to understand our customers' business communications and IT needs and we utilize sophisticated tools to ensure proper implementation," commented Jeff O'Neill, VP of Sales of Teleco of the Rockies. "Attention to detail and clear communication is the only way to ensure that the technology investment provides you with a competitive advantage and increases overall profitability."

Teleco of the Rockies deploys Session Initiation Protocol (SIP) and leverages an innovative Current Technology Assurance Plan (C-TAP) which continually equips the customer with new technology while simultaneously protecting them from obsolescence and unforeseen cost. When a business moves into a new location the need for additional hardware and software oftentimes becomes glaringly apparent, and C-TAP customers are able to add new technology without incurring any additional cost. Keeping the customer at the latest state of

technology is at the forefront of Teleco of the Rockies' mission, so long as the technology enhances productivity and increases bottom-line profitability.

### **ABOUT TELECO OF THE ROCKIES**

Teleco of the Rockies is the nation's most customer-oriented business telephone and data communications company. The company's goal is maximum customer satisfaction through total customer service. Teleco of the Rockies provides its customers with a variety of telecommunications solutions including VoIP, traditional PBX, and pre-owned equipment, which are serviced by Factory Certified technicians. Customers are thoroughly trained in every component of their system by a highly experienced customer service team.

Founded in 1983, Teleco of the Rockies has offices in Denver and Fort Collins. The company maintains a national footprint through its national services network supporting businesses throughout the United States. For more information on Teleco of the Rockies, call 303-790-8700 or visit [www.telecorockies.com](http://www.telecorockies.com).