



Jeff O'Neill  
VP of Sales

## **Technolink of the Rockies Offers SD-WAN-as-a-Service to SMBs**

*Technolink of the Rockies Helps  
SMBs Utilize Advanced  
Virtualization Technology to  
Increase Office Productivity*

ENGLEWOOD, CO – May 2019 - Technolink of the Rockies a leading managed technology services provider (MTSP), announced today that the company now offers SD-WAN-as-a-Service to their small to mid-sized business (SMB) customers. SD-WAN is a leading technology and according to research firm Gartner, “by the end of 2019, 30% of enterprises will deploy SD-WAN technology in their branches.” The reason for the technology’s rise in popularity is due to its simultaneous capacities to increase productivity within an organization while also reducing the total cost of ownership.

To define the term, SD-WAN is an acronym for software-defined networking in a wide area network (WAN). SD-WAN simplifies the management and operation of a WAN by separating the networking hardware from its control mechanism. This concept is similar to how software-defined networking implements virtualization technology to improve data center management and operation. A key application of SD-WAN is to allow companies to build higher-performance WANs using lower-cost and commercially available Internet access, enabling

businesses to partially or wholly replace more expensive private WAN connection technologies such as Multiprotocol Label Switching (MPLS). SMBs that need to scale up or scale down quickly, or need to run multiple remote offices or would like greater visibility into their networks can benefit greatly from this technology.

“The organizations that we work with are always looking for these kinds of breakthroughs,” stated Jeff O’Neill, VP of Sales of Technolink of the Rockies. “SD-WAN enables an unprecedented level of flexibility and in today’s volatile marketplace, the ability to scale up or down is simply a must-have.”

Technolink of the Rockies is also a Member of Technology Assurance Group (TAG), an organization of managed technology services providers, who collectively deliver over \$350M of products/services to the marketplace. TAG operates in 136 cities and serves over 400,000 customers, which affords them access to best practices and knowledge for deploying SD-WAN effectively and efficiently. They also leverage their collective buying power to offer better pricing to end-users.

“Business owners just want their technology to work,” added O’Neill. “SD-WAN is the best way for us to help all of the underlying

technology within in an organization work even better. We’re very excited about offering SD-WAN-as-a-Service because it enables us to help companies be flexible and nimble when they have to respond to today’s extremely fast-paced environment. The marketplace now demands mobility, rapid scaling or descaling capabilities and impenetrable security, and SD-WAN is the perfect fit.”

### **ABOUT TECHNOLINK OF THE ROCKIES**

Founded in 1983, Technolink of the Rockies is able to fulfill all of its customers’ technology needs. The company is the premier resource for business phone systems (VoIP and Session Initiation Protocol (SIP) provisioning), Managed IT Services, Network Security, Video Conferencing and Disaster Recovery. Technolink of the Rockies has built a team of professional voice and data specialists whose goals are maximum customer satisfaction through total customer service. The company designs, implements and monitors end-to-end solutions.

Technolink of the Rockies delivers the future by linking business technologies today! For more information, please call 303-790-8700 or visit us at [www.asktechnolink.com](http://www.asktechnolink.com).